

Army Working Capital Fund (AWCF)
Investments Program and Integrated
Processes

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Program Management Overview

The AWCF Investment Program receives 2.5% of actual AMCOM sales to invest In obsolescence, cost reductions, and reliability improvement projects using the authority under Title 10 U.S. Code § 2208 and NDAA 2013: SEC. 332 and NDAA 2016 SEC. 323 to evaluate and approve project proposals. U.S. Army Aviation and Missile Command (AMCOM) G3M is responsible for managing the AMCOM program with AMC approval.

AMCOM AWCF Investment Program

- ✓ AMC provides 2.5% of actual AMCOM sales.
- ✓ Funds are provided to Industry or Government to design, develop and qualify the component

~\$80M/yr

AMCOM GOSC/AMC Approves AWCF Investment Project for a Component Re-Design

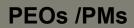
Investment results in Technical Data Package

Design

Develop

Test and Qualify

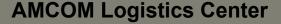




PA/OMA – New Models, Major Modifications, Tech Refresh Production Cut-In

2

Production Cut-In



AWCF Hardware - Spares Acquisitions

Spares Buy

AWCF Investment Program = Readiness to the Warfighter



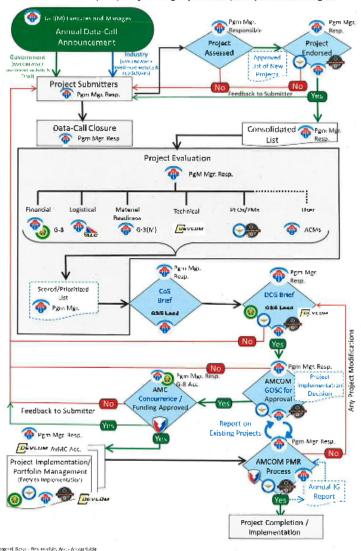


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Integrated Processes of the AWCF Investment Program

Aviation and Missile (A&M) Army Working Capital Fund (AWCF) Investment Program



Purpose:

Solicit and fund project candidates that will provide implementable solutions to mitigate known obsolescence issues, reduce sustainment costs, improve component reliability & usable life, and/or improve readiness. This process strives to vet and prioritize projects based on the, financial applicability, technical merit, and stakeholder priority.

*AWCF Data Call Process:

- Entry: Candidate Project Packages Consolidated List
- PEO Review / Concurrence
- PEO/AMCOM G3M Consolidated List
- Exit: Final List / Projects Approved for Funding

Industry: Can Submit Project Candidates to AMCOM G3M for Consideration for Any Secondary Item

* One of six integrated processes:

- Project Submission (incl. Data Call), Screening & Review
- Project Evaluation & Scoring
- Project Briefings & Approvals
- Funding Approval
- Obligations, Execution Monitoring & Closeouts
- Post-Implementation Assessments







AWCF Project Proposals

FY21 AWCF PROJECT TEMPLATE 1. CANDIDATE PROJECT NAME: Enter Information Here AMCOM System(s) Affected: Enter Information Here 2. RESPONDER'S INFORMATION Name of Company / Government Organization submitting project: Primary Company / Government Organization providing service: As applicable, provide following for Company providing service Enter Information Here NAIC 8: Enter Information Here NOMENCLATURE AND NIIN(3) AFFECTED: (Add additional columns for additional parts as needed) Associated Platform Unit of Issue. ritical Safety Item (YIN) vel of Repair/Replacement schange Price set 12 Month Demands ers Manager (Name, Email, & Phone lots: Reference AMCOM Priority List (APL) sveilable on AMCOM's Competition 4. PART/COMPONENTMANAGER: Who purrently manages the part/component? Click appropriate box below. is this project associated with a secondary item managed by AMCOM? Click appropriate box below PRIMARY SERVICE PROVIDER EXPERIENCE/CAPABILITY: Click appropriate box below. Are you the Current or Previous approved source?

FY21 AWCF Project Template Details

- 1. Candidate Project Name
- 2. Responder's Information
- 3. Nomenclature & NSN(s)
- 4. Part/Component Manager
- 5. Primary Service Provider Experience/Capability
- 6. System Information
- 7. Project Cost Summary
- 8. Contracting

Affected

- 9. Category
- 10. Problem Statement
 - Root Cause?
- 11. Proposed Solution/Technical Description
 - ☐ Technology Readiness Level?

- 12. Technical Criteria
 - □ Critical
 - Obsolescence
 - Reliability
 - ROI
 - Additional Benefits
- 13. Technical Approach
 - ☐ Plans
 - Safety
- 14. Implementation/Fielding

Plans

- 15. IPS Elements
- 16. LOB Information
- 17. Funding and Contracting Detail
- 18. Schedule
- 19. PM Endorsement
- 20. Data Rights
- 21. Project POCs

- Contract Awarded
- PDR Completed
- CDR Completed
- Engineering Completed

Design/Dev.

Test & Qual.

Manufacturing

Project Mgmt.

Contracting

Prototype

- Test Completed
- ECP Approved
- Tech. Doc. Completed
- Spares Available
- Production Cut-In
 Started

Each Project Must be Coordinated with Applicable Program

Management Office





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Project Title

Project POC(s):

- Name / Phone Number for PMO Technical POC (or their representative):

- Item Manager:

- Contracting Organization and POC:

Status - New, Follow-on

Aviation / Missile

Problem (≤50 characters):

What is the Problem?

- Percentage of removals with this problems:
- How root cause identified?
- If obsolescence, when (date) does part become unsupportable?

Part information description/detail:

- NIIN:

- Part Number
- Unit of Issue
- Nomenclature
- NHA NIIN/Description Associated Platform
- Level of Repair/Replacement
- Exchange Price
- Last 12 Month Demands

PMO Endorsement Status:

- Level of PMO endorsement (PM, PSM, Tech Chief):
- Date of Last Internal PMO Review:

Solution (≤50 characters):

What will you do to fix problem?

- Description of proposed project / solution:
- Anticipated timeframe to achieve solution:
- What organizations are needed to achieve solution:

Risks - What risks are there with successful project completion? Risk(s) needs update for each PMR to include schedule slip, development risk, test failures, cost overrun. Use second chart if needed to explain.

<u>Prime/OEM Justification</u> - Limited/no data rights; restricted source; qualification/integration testing concerns.

Funding And Contracting Detail:

Organization	Gov't, Prime / OEM, Small Biz	Purpose	Amount		
			FY2X	FY2X+1	FY2X+2
TOTALS					

Note: If current year funds are not yet on contract, in note add date for anticipated Contract award and Contracting Agency. If cost underrun/ overrun exists, add note.

Type: OBS or CR or RIP

Output (≤50 characters):

What are the benefits? How will they be evaluated?

- How will benefits be measured? How will data be collected (timeframe)?
- What ROI is anticipated?
- What other measureable benefits are anticipated?

<u>Data Rights</u> - What data rights are being obtained (Limited, Unlimited, Government Purpose)? What restrictions will exist?

Project Execution and Implementation Schedule:

	Planned	Actual
Contract Awarded		
PDR completed		
CDR completed		
Engineering Completed		
Testing Completed		
ECP Approved		
Technical Documentation		
Completed		
Spares available		
Production Cut-In Started		

Fielding Plan (Method)/Schedule:

- Forced Retrofit or Attrition:
- Fielding planned start date:
- If new build, is production cost in Project Office POM? Yes/No

Aviation / Missile - PMO

Y/N

PM Priority



A/MPL Rank (Date of A/MPL)

Demands; MMH; Life; Unit Cost

ROI Metric







AWCF Project Approval Process

Data-Calls are announced once a year (in February)

April thru September (Annual)

Data Call and Submission

- Industry via AWCF Investment DATA CALL IS ANNOUNCED TO: **Government via EMAIL** Projects portal

Submissions Industry රේ oject

Evaluation Process



Technical Ranking Criteria:

- Based on Obsolescence = Readiness/Reliability, Return on Investment (ROI) and Risk = Safety Improvement

Logistics Evaluation Criteria:

- Using IPS Elements

Financial Evaluation Criteria:

- Using Title 10 U.S. Code 2208: NDAA 2013, Sec 332

Readiness Evaluation Criteria:

- Reliability, Material Availability, O&S Cost, Risk, Value

User Evaluation Criteria:

- DOTMLPF-P

PM/PEO Evaluation Criteria:

- PMO Endorsement

AWCF Pass/Fail

- AMCOM Secondary Item
- Obligated by 30 Sep

Chief of Staff **Determination**



- Final senior leaders review of project submittals
- Scored list screened by APEO Log, M&S; APEO Log/G4, Aviation; AMCOM G3/G5; Dep Dir. ALC

Scored List

- Approval given to proceed to CoC **Council of Colonels**



- AMCOM DCG review of screened project submittals list
- Council of Colonels present projects for DCG acceptance
- DCG approves final project list for GOSC.
- Accepted list becomes framework for GOSC briefing

GOSC **Approval**





List

Accepted



MAJOR



GENERAL



St

Screened





Approved



AWCF Project Guidelines

- The AWCF Program will fund secondary item redesign/re-engineering that involves:
 - AMCOM managed secondary item.
 - Redesign of an individual item or an assembly of items related to a fully fielded component.
 - Prototypes
 - Test
 - NRE costs
 - Drop in replacements (same form, fit, function).
 - Maintenance practices
- The AWCF Program will not fund:
 - Upgrade to a CL VII System that is not directly impacting a B17 or B64 CL IX component.
 - Production or Implementation of Kits
 - Projects related to "Software Only"
 - Studies that determine "What To Do"
 - Science Projects or Research and Development projects related to scope project must be current technology (TRL 6 or +).
 - If part or project is unique to Special Operations (SO)







AWCF Investments Website



Home : Organization : Army Working Capital Fund Investment Projects

AMCOM ARMY WORKING CAPITAL FUND INVESTMENT PROJECTS

The United States Army Aviation and Missile Command (AMCOM) mission is to provide optimized and responsive Aviation, Missile, and Test, Measurement and Diagnostic Equipment (TMDE) sustainment support to the Joint Warfighter to enable sustainable readiness at the point of need.

AMCOM and its partner organizations, the Program Executive Office - Aviation (PEOAVN), and the Program Executive Office - Missiles & Space(PEO M&S), are seeking solutions for cost, maintenance, and reliability drivers adversely impacting the readiness of Aviation and Missile weapon systems or effecting the Soldiers, organizations and processes that sustain them. Innovative ideas, concepts, procedures, and technologies may address obsolescence, operations and support cost reduction, reliability improvement, maintenance burden reduction or maintenance improvement.

What is the purpose of the AWCF Investment Projects Portal?

The purpose of the AWCF Investment Projects Portal is to provide a conduit for communications between industry and Team Redstone partner organizations. Through this communications, Team Redstone can provide industry information about the highest priority sustainment issues facing our systems, Soldiers, and organizations. In turn, Team Redstone hopes to gain industry insight into potential solutions to those sustainment issues. The AWCF Investment Projects Portal provides a means for our subject matter experts to assess industry identified solutions, evaluate their applicability, and provide feedback to the submitter. It provides industry an opportunity to showcase their product or idea without needing to travel to Redstone Arsenal, and without giving anyone an unfair competitive advantage.

Request for PMO Coordination

Complete this form and submit it to: usarmy.redstone.amcom.list.g6-awcfadmins@mail.mil

Additional Information >

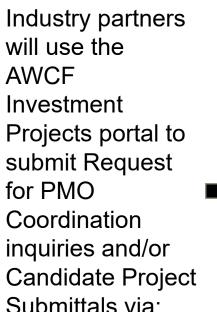
AMCOM Priority List (Published semi-annually (April 1 and October 1)

- Aviation Current December 2021
- Missile Current December 2021

Investments Process and Opportunities Briefing Templates

- Project Template (For industry to submit their candidate project)
- · Quad Chart Template (For all starts and all on-going projects)







https://www.amcom.army.mil/Organization/Army-Working-Capital-Fund-Investment-Projects/



AMCOM Priority List (APL)

Purpose: The AMCOM Priority List (APL, formerly IPL) provides a comprehensive list of metrics for all active AMCOM-managed components to facilitate analysis of historical component performance in the areas of maintenance, supply, demand, operational performance and other related areas.

- Serves as a Focusing Mechanism for spending limited resources (Funding, Personnel)
- Priority: Prioritize all AMCOM-Managed Items by Annual Cost Burden (Price x Demands)
- Integrated: Single focal point for info on a given NIIN across a wide variety of Sustainment Metrics
 -LMP/Demand, PDREP, RIDB, FEDLOG & other sources as identified
- APL has evolved; each semi-annual iteration has new features: Additional Ranking by Supply Availability,

Maintainability; Demand vs. Rank Tab; Component Trending Tab; and more

Aviation Rank	Material Number	FEDLOG Nomenclature	Other Metrics
1	015031701	ENGINE,AIRCRAFT,TUR	440 . Oth
2	011061903	BLADE,MAIN ROTOR	110+ Other Metrics
3	014585361	ENGINE,AIRCRAFT,TUR	Integrated from
4	012844013	COLD SECTION MODULE	Disparate Sources
5	015461148	BLADE,ROTARY WING	Odurces
12,268 T	otal AVN Items		

Missile Rank	Material Number	FEDLOG Nomenclature	Other Metrics	
1	014907030	ELECTRON TUBE	60+ Other	
2	010898621	ANTENNA ELEMENT	Metrics Integrated from across	
3	015050104	EXCITER,RADIO FREQU		
4	016779172	CIRCUIT CARD ASSEMB	LMP, PDREP, and FEDLOG	
5	014113039	POWER SUPPLY		
9,711 To	otal MSL Items			





Public Law Regarding AWCF Investments



Authority: 10 U.S. Code § 2208 - Working-capital funds

- (c) Working-capital funds shall be charged, when appropriate, with the cost of (1) supplies that are procured or otherwise acquired, manufactured, repaired, issued, or used, including the cost of the procurement and qualification of technology-enhanced maintenance capabilities that improve either reliability, maintainability, sustainability, or supportability and have, at a minimum, been demonstrated to be functional in an actual system application or operational environment; and
 - (2) services or work performed;

Importance: Ability to Influence Sustainment Costs and Readiness

- AMCOM has Leveraged AWCF for:
 - Obsolescence Mitigation
 - Operating & Support Cost Reduction
 - Reliability Improvement Program
 - Cost Reduction
 - Maintenance Practices

Annual Process to Determine Where to Invest







Key Take A ways

- ➤ In Partnership with PEO AVN and PEO MS, AMCOM Invests Approximately \$80M/Year of AWCF in New Technology, Products and Special Processes which Lowers Ownership Costs and Fight Obsolescence, While Maintaining or Improving Readiness.
- Opportunity for Industry (any size) to "Get Into The Game"
 - Semi-Annual Data Call for Projects
 - Data-Call Announcement via AWCF Investment Projects portal
 - AWCF Website lays out the process –
 https://www.amcom.army.mil/Organization/Army-Working-Capital-Fund-Investment-Projects/

